



Profile: Wireless Broadband Services

Project Lead: Fatima Cafe

Project Budget: \$150,000

Client Contact: Toronto, ON.

TeraGo wanted to evaluate their space usage by separating corporate space with their data centre without involving construction. TeraGo's goal was to create a network data centre that was to become a focal point of their office environment. After introducing Strategic Workplace Solutions (SWS) strategic sourcing services to TeraGo, SWS became their procurement specialist. SWS's sourcing ability beyond "just" furniture, allowed them to manage the entire procurement cycle.

APPROACH

- Evaluated sourcing options
- Provided alternate construction solutions
- Tracked and managed the entire project budget as well as the master project schedule. Entered into contracts / purchase orders on behalf of the client for more than 7 vendors (including furniture, floor covering, sound masking and lighting) as part of the budget tracking process.
- Applied best practices to affect cost savings and efficiencies to throughout the project duration.

RESULTS

- Synchronized the client's needs to the right procurement sourcing solution.
- Identified specific sourcing categories –
 - Systems Furniture – Allsteel
 - Casegoods Furniture – Gunlocke / Leda
 - Soft Seating – KRUG
 - Task Seating – Arconas / Allsteel / NOW
- Successfully created a showpiece data centre
- Delivered a targeted sourcing solution that was aligned with the clients operating requirements
- Project was delivered below budget and on schedule

