Brookfield Renewable

Profile: Hydroelectric Power

Project Lead:	Cindy Lamarche	**Designer:**	Gansen Lindsay
Project Budget:	$300,000	**General Contractor:**	Alliance (RC Gott)
Client Contact:	Gatineau, QC and Marlborough, MA		

Strategic Workplace Solutions (SWS) was awarded the contract to provide Strategic Sourcing services for Brookfield Renewable Power. The mandate was to procure furniture fixtures and equipment for Brookfield Power's Control Room in Gatineau, Quebec (4,000 SF) and Marlborough, Massachusetts (6,000 SF). Acting as Brookfield Power's single point of contact procurement consultant, SWS provided objective sourcing expertise by synchronizing the client's needs to the right solution.

APPROACH

- Provided a detailed room evaluation report and conducted an operator ergonomic analysis study with the project designer – Gansen Lindsay Design to determine the overall condition of the space and how it interfaces with the operator's job function requirements.
- Managed the RFP process for all procurement suppliers.
- Clearly defined client's key performance indicators as they relate to business requirements, financial drivers, and schedule issues.
- Provided holistic and objective development of all applicable product solutions that align with Brookfield Power's needs
- Identified product sources by profiling manufacturers and clearly identifying the dealer's role and responsibility
- Clearly established performance management framework and provided accurate, upfront identification of all product costs
- Tracked and managed the entire procurement budget and schedule.

RESULTS

- Identified specific sourcing categories –
  - Consoles – Evans Consoles
  - Raised Access Flooring – DIRTT Environmental Solutions
  - Seating – Concept Seating
  - Architectural Walls - Teknion
  - Audio Visual Large Screen Displays – Applied Electronics
  - Floor coverings - Shaw
  - Lighting
- Applied leverage buying capabilities and purchasing expertise to create savings
- Provided single accountability for a quality controlled and risk mitigated delivery of the solution.
- Reconciled the end result with the initial needs and illustrated value created
- Partnered with the client to maintain product lifecycle functionality and sustainability.